

# *Mid-South Lions Sight and Hearing Service*



*80<sup>th</sup> Anniversary Meeting  
March 11-12, 2022  
Lisa Alexander, President  
Memphis Hilton Hotel, Memphis, TN  
In person and Via Zoom*

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**JIMMY M. ROSS**  
**PAST INTERNATIONAL PRESIDENT**

Jimmy M. Ross of Quitaque, Texas, USA, was elected to serve as 2006-2007 president of The International Association of Lions Clubs at the association's 89th International Convention, held in Boston, Massachusetts, USA June 30 - July 4, 2006.



Past President Ross is a rancher and a retired judge. A Lion since 1969, Past President Ross is a member of the Quitaque Lions Club. He has held many offices within the association, including club president, multiple district secretary, state membership & extension chairperson, multiple district convention chairperson, multiple district council chairperson and international director. Additionally, he has taken part in eyeglass recycling missions to South America and been involved in chartering more than 500 clubs.

Past President Ross has also been active in numerous professional and community organizations. He was a member of both the Water Control & Improvement Board and the District Juvenile Probation Board and chairperson of the board of the All-Emergency Systems in 26 counties of Texas.

Past President Ross's special interests have been in membership extension, the strengthening of clubs and community service. In recognition of his work on behalf of the association, he has received many awards, including District Governor Appreciation Awards, International President's Awards and the Ambassador of Good Will Award, the highest honor bestowed upon association members. He is also a Progressive Melvin Jones Fellow.

Past President Ross and his wife, Velda, have three daughters, two granddaughters and two grandsons.

**MID-SOUTH LIONS SIGHT & HEARING SERVICE**  
**80<sup>TH</sup> ANNIVERSARY MEETING**  
**MARCH 11-12, 2022**  
**HILTON MEMPHIS HOTEL, MEMPHIS, TN**  
**IN PERSON AND VIA ZOOM**

**FRIDAY, MARCH 11, 2022**

6:30 PM - Reception and Hospitality

Honoring PIP Jimmy & Lion Velda Ross – Directors 6 & Foyer

Pick-up Foods and cash bar

9:00 PM – Executive Committee Meeting – Room TBD

**SATURDAY, MARCH 12, 2022**

9:00 AM – Nominating Committee – Directors 3 – Lion Scott Shelhamer, Chair

Trustees – Room TBD

10:00 AM - Past Presidents (*Past Presidents ONLY please*) – Directors 3 – PDG Art Ritter, Chair

10:30 AM - Case Service Committee – Southwest Ballroom - Lion Ann Butler, Chair

11:00 AM – Brunch – Southwest Ballroom – *A Brief History of Mid-South Presentation*

**Brief** Remarks from Past Presidents

12:15 PM - Finance Committee – SW Ballroom -Lion Pete Beck & PCC Larry Boettcher, Chairs

12:45 PM - Meetings Committee – SW Ballroom - PCC James Wilkerson, Chair

1:30 PM - Fundraising Committee – SW Ballroom - Lions Scott & Gena Shelhamer, Chairs

2:15 PM - Board Meeting – SW Ballroom - PDG Lisa Alexander, Presiding

5:00 PM – Gathering and Reception – Southwest Ballroom & Foyer

5:30 PM – Dinner – Southwest Ballroom

80<sup>th</sup> Anniversary Celebration

Hall of Honor Inductions

Keynote - PIP Jimmy Ross

*See 80<sup>th</sup> Anniversary Banquet Program for full details*

**BUSINESS MEETING AGENDA  
SATURDAY, MARCH 12, 2022  
IN PERSON AND VIA ZOOM  
HILTON MEMPHIS HOTEL, MEMPHIS TN**

**Call to Order and/or Remarks**.....President Lisa Alexander, MO

**Reports**

**Secretary**.....Greg Crapo, MS

**Treasurer**.....Pete Beck, AR

**Old Business:**

**New Business:**

**COMMITTEE REPORTS:**

Case Service Committee ..... 3<sup>rd</sup> VP Ann Butler\*  
Executive Committee .....Secretary Greg Crapo\*  
Finance Committee.....4<sup>th</sup> VP Larry Boettcher & Treasurer Pete Beck\*  
Fund Raising/Auction Committee.....Lions Scott & Gena Shelhamer  
Governance Committee..... 2<sup>nd</sup> VP Leanna Rich\*  
Meetings Committee .....1<sup>st</sup> VP James Wilkerson\*  
Nominating Committee.....IPP Scott Shelhamer\*  
Past Presidents .....PP Art Ritter\*  
Trustees .....Chair

**VICE PRESIDENTS REPORTS**

First Vice President.....PCC James Wilkerson, MS  
Second Vice President.....PDG Leanna Rich, AR  
Third Vice President ..... Lion Ann Butler, TN  
Fourth Vice President.....PCC Larry Boettcher, MO

**CEO REPORT AND REMARKS**

CEO.....PCC Brad Baker

**OTHER NEW BUSINESS**

**PARADE OF CHECKS**

**MID-SOUTH LIONS SIGHT & HEARING SERVICE**  
**Quarterly Board Meeting Minutes**  
**November 13, 2021**

**ATTENDANCE:** CEO PCC Brad Baker, Mona Baker, PP PCC Gina Boettcher, 4<sup>th</sup> VP PCC Larry Boettcher, PP PCC Terry Boettcher, David Bunre(?), 3<sup>rd</sup> VP Ann Buter, David Butler, Paul Carr, Shirley Clark, Secretary PP PDG Greg Crapo, Vickey Engel, Leon Hove, Ann Maddox, Ken Maddox, Toni Mahoney,, Sandee Marshall, Terry Monroe, Don Noland, Greg Palmer, 2<sup>nd</sup> VP PDG Leanna Rich, PP Art Ritter, Gena Shelhamer, Immediate PP Scott Shelhamer, PP PCC DG Devin Struttman, Sue Templeton, Matt Webber, Patty Webber, 1<sup>st</sup> VP PCC James Wilkerson, George Winkeler, Jennifer Winkeler, **ATTENDANCE By ZOOM:** Treasurer Pete Beck, William Foglesong, PDG Claudia Griffin, Bill Johnson, Sharon Schamber-Jones. **ABSENT:** President PDG Lisa Alexander,

Meeting called to order at 12:30 pm by 1<sup>st</sup> VP James Wilkerson.  
All in attendees with the exception of those on Zoom, introduced themselves.

**Secretary's Report:** Minutes of August 14, 2021 Board meeting were approved, as printed, after correction of 4<sup>th</sup> VP Larry Boettcher's name.

**MOTION: Kenny Maddox / 2<sup>nd</sup> – PP Matt Weber. PASSED**

**Treasury Report:** Financial Report as of current FY End October. See as attachment.

**MOTION: Accept as presented, Subject to Audit – PP Scott Shelhamer / 2<sup>nd</sup> – VDG Greg Palmer. PASSED.** Annual Financial Review was presented by Accountant Sharon Schamber-Jones.

**MOTION: Accept as presented – 4<sup>th</sup> VP Larry Boettcher / 2<sup>nd</sup> – PP Scott Shelhamer. PASSED**

**Old Business:** NONE / **New Business:** NONE

**Committee Reports:**

**Case Services:**

Gena Shelhamer Reporting: Committee members present were Gena Shelhamer (TN) substituting for Richard Morgan, Past President Art Ritter (AR) substituting for Romona Huff, 4<sup>th</sup> VP Larry Boettcher (MO) filled open position, Greg Palmer (MS) substituting for Andy Kalinoski, and guests. 3<sup>rd</sup> VP Ann Butler presided over the meeting.

Call to order at 9:13 am.

Discussed the contribution and billing of clubs for sight and hearing services for this year and last year (see page 18 in the booklet). There is a mistake on the total billed for Mid South , it should be \$138,885.00. Also discussed was the current waiting list (see page 19). The total patients are incorrectly listed aa 121 patients, this should only be 91. PP Art Ritter made the motion to accept the report as written with corrections and 4<sup>th</sup> VP Larry Boettcher seconded the motion. Motion passed without discussion.

CEO Brad Baker discussed the Cataract a thon that will be held on January 15<sup>th</sup> at MECA. There will be 10 surgeries done. April 2<sup>nd</sup> will be visiting Lions Day. Adjourned at 9:25 am.

**Executive Committee:**

**ATTENDANCE:** CEO PCC Brad Baker, President PDG Lisa Alexander, Immediate Past President Scott Shelhamer, 1<sup>st</sup> VP PCC James Wilkerson, 2<sup>nd</sup> VP PDG Leanna Rich, 3<sup>rd</sup> VP Ann Buter, 4<sup>th</sup> VP PCC Larry Boettcher, Secretary PDG Greg Crapo, Past President Art Ritter. **ABSENT:** Treasurer Pete Beck

Meeting called to order at 9:54 pm via by President Lisa. Meeting was to preview upcoming events:

CEO Brad reported that Hall of Honor Induction was a big success. Local Members / Family and Mid-South Supporters all showed up.

Financial Review: Clean and Accountant said it was the easiest in three years. October financial report will be given by Treasurer Pete on Saturday.

Cooper Young proceeds were deposited into Special Fund-Raising Account.  
USA / Canada proceeds were deposited into the Trustees Account.

There is a \$50,000 Reserves decrease. Upcoming meetings and events were discussed.  
January 15<sup>th</sup> is Cataractathon. Will be sponsored by Memphis Eye and Cataract Associates, (MECA).

April 2, 2022, Visiting Lions Day needs to be BIG.

The March 2022 meeting will be held at the Hilton on March 11 & 12<sup>th</sup>. P.I.P. Jimmy Ross will be the Keynote speaker. The 80<sup>th</sup> Anniversary of Mid-South Lions Sight and Hearing Service will be celebrated. Will be a more expensive meeting to attendees. Expected cost for all events, \$135. Hoping for 150 people to attend.

Concerns: Who is next V.P. from Mississippi? Where is Mississippi meeting going to be held? 1<sup>st</sup> VP James Wilkerson is working on both.

4<sup>th</sup> VP Larry Boettcher started discussion on Vice President reports. Consensus was they are repetitive and only new information should be shared if any. Suggested we have a pledge card available at 80<sup>th</sup> Anniversary to 'Fund the Need' to replace funds lost for this by going to on line auction.

P.P. Scott discussed Nominations and Auction.

Meeting adjourned at 10:31 pm on **motion by VP Larry and 2<sup>nd</sup> by VP Ann. PASSED.**

Gregory K. Crapo, Secretary

#### **Finance:**

See Treasury Report Above.

#### **Fund Raising:**

IPP Scott and Lion Gena Shelhamer reporting: January 2022 kicks off the Mid-South Lions Sight and Hearing Service's 80-year anniversary. We have making miracles since 1942. Please help us to continue the miracle making by giving to this great organization that you all know and love. I am excited about the coming celebration.

Our donor management system is fully operational. It works very well, and it is automated. There are many Champion and Booster donors that have not moved to the new donor system. We thank you for your continued support but ask if you will please consider moving to the new system. Just visit the Mid-South Lions home page and click on the links that say, "CLICK HERE TO DONATE NOW". It is an easy process. It will put you in total control of your giving. When Brad and Betty see that you have moved your giving, they will remove you from the old manual giving process.

Mid-South has all kinds of ways you and your Club can give:

- Become a Champion or Booster
- Purchase a Dalstrom Service Award for a member of your club, guest speaker, or someone in your community.
- Purchase a Crusader or Monarch Lion Print.
- Buy notecards so you can send handwritten notes.
- Sponsor or participant in the annual Golf Tournament.
- Or just give.

We discussed the best time to hold our next Online Auction. Lion Mona Baker made the motion to hold the auction during the month of October in 2022. Past President Matt Webber seconded the motion. Motion passed with Discussion. The actual dates will be set by CEO Brad Baker and Auction Chair IPP Scott Shelhamer.

We discussed using pledge cards at the 80<sup>th</sup> Anniversary dinner to help raise money for our anniversary. It was recommended that PIP Jimmy Ross to participate in the pledge drive process. The board supported the idea.

**Governance:** Did Not Meet.

**Meetings:**

Reported by 1<sup>st</sup> VP James Wilkerson: Call to Order: by 1<sup>st</sup> VP James Wilkerson at 10:15am.  
Members Present: Lion Ann Maddox (MS); PDG David Butler (TN); 2<sup>nd</sup> VP Leanna Rich & Lion Bill John Johnson (AR); 4<sup>th</sup> VP Larry Boettcher subbing for member Phil Krebs (MO); and Chairman: James Wilkerson (1<sup>st</sup> VP, MS). Others Present: OPEN MEETING – See general attendance list.

Recommendations to the Board:

REVIEW OF TENTATIVE MEETING DATES RECOMMENDED FOR 2022-2023

Aug 12-13, 2022	1 <sup>st</sup> Quarterly Meeting	Memphis
Sep 17, 2022	Cooper-Young Festival	Memphis
Nov 4-5, 2022	2 <sup>nd</sup> Quarterly Meeting	TBD
Mar 10-11, 2023	3 <sup>rd</sup> Quarterly Meeting	TBD
Jun 2, 2023	Golf Tournament	Olive Branch
Jun 3, 2023	4 <sup>th</sup> Quarterly/Annual Meeting	Memphis

**OTHER ITEMS CONSIDERED:**

St Jude Golf Tournament may impact the August meeting...

Out-Of-Memphis meeting may be Nov or Mar depending on location.

Mississippi Lions will meet and discuss possible location/date. Members were reminded of our responsibilities related to the meetings – coffee, drinks & ice, set up area for break treats and meals. Clean up after meetings.

Visiting Lions Day – When will it happen. One day event??

CEO Brad Baker discussed what will be going on at the March 2022 meeting as we celebrate our 80<sup>th</sup> anniversary and have our Hall of Honor Inductions at the Memphis Hilton. We will have a Reception on the evening of March 11<sup>th</sup> followed by a brunch buffet on March 12<sup>th</sup> and a plated dinner for the celebration that evening. PIP Jimmy Ross will be our keynote. Room will be \$139+ and Registration will be \$120.

Meeting adjourned at 10:45am.



**Nominating:** Chairman PP Shelhamer explained the process of nominating. Open positions include 4<sup>th</sup> VP from Mississippi and Treasurer, (due to Term Limit).

**Past Presidents:** Secretary PP Shelhamer reported a new nominee for Hall of Honor. Ballots being sent out for presentation at the Board meeting if approved. Requested letters from all Past Presidents talking about their interaction with the Bakers, to be used at the Hall of Honor induction. PP Matt Weber and PP Greg Crapo will co-emcee the Hall of Honor induction. Everyone is encouraged to wear a cowboy hat as PIP Jimmy Ross will be our special guest.

**Trustee:** Did not meet.

### **Vice President Reports:**

**2<sup>nd</sup> V.P. AR:** PDG Leanna Rich – I would like to thank the Overland Lions Club for hosting our Quarterly Board Meeting. The food and venue were awesome. I also want to thank the Lions of Missouri for your hospitality. Being from Arkansas, I have often heard the state of Missouri referred to as “The Show Me State”. You guys went above and beyond. You not only showed up, you showed out. Our drive up from AR was absolutely beautiful with fall foliage at its peak. In the 6 hours that it took to get here, you also provided us with sunny skies, rain, sleet and SNOW. Thank you once again for all your hospitality.

**3<sup>rd</sup> V.P. TN:** Ann Butler – I want to Thank the Overland Lions Club for allowing us to meet in their Club House for the Board Meeting. Also, the food that was provided to us was delicious. Thank you to everyone who traveled to Overland, MO. For this meeting also.

**4<sup>th</sup> V.P. MO:** PCC Larry Boettcher – No additional Report

**1<sup>st</sup> V.P. MS:** No additional Report

**CEO:** Brad Gave words of encouragement. Thanked Jay and Terry and all the Overland Lions for a job well done. Reviewed his report on page 26 of the program book. Announced that the family of Sam Ware has asked that the golf tournament not be named for him. They didn't feel he would want that. \$2,000 was added to the Trustees account from sales of items at USA / Canada forum.

**President's Remarks:** 1<sup>st</sup> VP Wilkerson reminded all committee secretaries to send their minutes to the Mid-South secretary, PP Crapo, as soon as possible.

Drawings: Half and Half and Raffle for Melvin Jones Centennial coin were held. Secretary failed to record who won raffle. Coin was won by PP Art Ritter.

Parade of Checks: Lion Lisa Alexander \$200.00, Hamilton Lions Club \$100.00

Board Meeting adjourned approximately 12:58 pm:  
Submitted by Gregory K. Crapo, Secretary

State	District	Sight #	Last Year	Billed	Hearing #	Last Year	Billed	Total #	Last Year	Billed	Club Contributions
Arkansas	7-L	6	6	0	1	1	\$1,176	7	7	\$1,176	\$15,050
	7-I	42	53	\$77,425	0	1	0	42	54	\$77,425	\$2,190
	7-O	9	9	\$3,536	7	9	\$1,186	16	18	\$4,722	\$6,550
	7-N	5	5	0	3	5	0	8	10	0	\$1,450
	<b>Total</b>	<b>62</b>	<b>73</b>	<b>\$80,961</b>	<b>11</b>	<b>16</b>	<b>\$2,362</b>	<b>73</b>	<b>89</b>	<b>\$83,823</b>	<b>\$25,240</b>
Mississippi	30-M	97	112	\$73,809	14	11	\$560	111	123	\$74,369	\$14,100
	30-S	8	10	0	1	0	0	9	0	0	\$5,600
	<b>Total</b>	<b>105</b>	<b>122</b>	<b>\$73,809</b>	<b>15</b>	<b>11</b>	<b>\$560</b>	<b>120</b>	<b>133</b>	<b>\$74,369</b>	<b>\$19,700</b>
Missouri	26-M1	11	14	\$25,165	3	4	0	14	18	\$25,165	\$10,750
	26-M2	0	0	0	0	0	0	0	0	0	\$1,300
	26-M3	0	0	0	0	0	0	0	0	0	\$350
	26-M4	3	4	\$463	0	0	0	3	4	\$463	\$100
	26-M5	1	1	0	0	2	0	1	1	0	\$1,250
	26-M6	19	20	\$6,065	0	0	0	19	22	\$6,065	\$3,100
	26-M7	2	2	0	0	0	0	2	2	0	\$250
	<b>MD-26</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
	<b>Total</b>	<b>36</b>	<b>41</b>	<b>\$31,693</b>	<b>3</b>	<b>6</b>	<b>0</b>	<b>39</b>	<b>47</b>	<b>\$31,693</b>	<b>\$17,100</b>
Tennessee	12-I	0	0	0	0	0	0	0	0	0	0
	12-L	245	263	\$90,411	93	128	\$12,011	338	391	\$102,422	\$14,559
	<b>12-N</b>	<b>2</b>	<b>2</b>	<b>\$361</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2</b>	<b>\$361</b>	<b>0</b>
	<b>MD-12</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
	<b>Total</b>	<b>247</b>	<b>265</b>	<b>\$90,772</b>	<b>93</b>	<b>128</b>	<b>\$12,011</b>	<b>340</b>	<b>393</b>	<b>\$102,783</b>	<b>\$14,559</b>
Mid-South	<b>Total</b>	<b>450</b>	<b>501</b>	<b>\$277,235</b>	<b>122</b>	<b>161</b>	<b>\$14,933</b>	<b>572</b>	<b>662</b>	<b>\$292,668</b>	<b>\$76,559</b>

These numbers represent the TOTAL number of patients who are active including many who applied in previous years and are still eligible for service this year. The "Last Year" figures are through February 28, 2022

## Waiting List As of February 28, 2022

Columbus (Columbus, MS)	7
Hamilton Eye (TN)	57-Cataract/ 30 other
Holt (Hot Springs, AR)	0
Memphis Speech (TN)	0
The Eye Center (AR)	11
Ocean Springs (MS)	0
Sneed (Mt Home, AR)	0
Thomas Ocular (Prosthetics)	0
<b>Total</b>	<b>105</b>

These patients above have been on our waiting for many months or even over a year. The need grows every week, and we need to tackle this together. Their needs range from a variety of different surgeries and medical needs, here is an overview of some of the conditions on our waiting list: lens implant, prosthetic shells, acute glaucoma, strabismus (crossed eyes) epiphora (insufficient drainage), kerataconus (misshaped cornea), growth on eye, optic nerve swelling, cataracts, implants, papilledema (optic disk swelling) , injections, corneal surgery, photosensitivity, diplopia (double vision) , prosthetic, diabetic retinopathy, detached retina, fluid behind eye, as well as a variety of other things. This is just a rough list of what our waiting list patients are preliminarily diagnosed with prior to seeing our doctors. Due to federal HIPPA regulations, we cannot issue the surgeries that we address based on club state or district, just a full overview.

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE**

**BALANCE SHEET – FEBRUARY 28, 2022**

		<b>Feb 28, 22</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
<b>Checking/Savings</b>		
	101000 · Bancorp South Clearing - 0074	12,571.33
	102000 · Centennial Bank Main - 0257	63,367.95
	102500 · Centennial Bank SBA PPP - 3670	46.23
	102630 · Centennial Bank Hearing - 1608	14,421.60
	104000 · Centennial Bank Grants - 5355	200.25
	105000 · FNB - Trustees	4,444.84
<b>Total Checking/Savings</b>		95,052.20
<b>Other Current Assets</b>		
	120000 · Inventory	5,630.00
<b>Total Other Current Assets</b>		5,630.00
<b>TOTAL CURRENT ASSETS</b>		<b>100,682.20</b>
<b>FIXED ASSETS</b>		
152000 · Office Equipment		31,912.00
155000 · Leasehold Improvements		10,195.00
162000 · Accumulated Depreciation		-36,914.24
<b>TOTAL FIXED ASSETS</b>		5,192.76
<b>TOTAL ASSETS</b>		<b>105,874.96</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
	<b>Credit Cards</b>	
	210000 · Elan Credit Card	3,500.00
	<b>Total Credit Cards</b>	3,500.00
<b>Total Current Liabilities</b>		3,500.00
<b>Total Liabilities</b>		3,500.00
<b>Equity</b>		
330000 · Unrestricted Net Assets		166,949.33
<b>NET INCOME</b>		-64,574.37
<b>TOTAL EQUITY</b>		102,374.96
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>105,874.96</b>

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE**

**CHANGE IN NET ASSETS – JULY 1, 2021 – FEBRUARY 28, 2022**

	<b>TOTAL</b>	<b>LAST YR</b>	<b>BUDG</b>	<b>BUDG %</b>
<b>INCOME</b>				
<b>410000 · Auction Income</b>	-\$142	\$4,515	\$10,000	-1.42%
<b>411000 · Booster Club Income</b>	\$375	\$7,385	\$7,500	5.00%
<b>413000 · Champions Income</b>	\$39,497	\$31,485	\$55,000	71.81%
<b>415000 · Club Contributions - Operating</b>	\$78,224	\$97,642	\$199,000	39.31%
<b>418000 · Corp &amp; Foundation Contributions</b>	\$17,700	\$78,722	\$25,000	70.80%
<b>419000 · Corporate Non-Cash Income</b>	\$56	\$206	\$0	0.00%
<b>423000 · Golf Tournament Net</b>	\$0	\$8,752	\$12,000	0.00%
<b>425000 · Individual Contributions</b>	\$302	\$1,195	\$5,000	6.04%
<b>426000 · Interest Income</b>	\$39	\$38	\$100	39.38%
<b>428000 · Memorials &amp; Honoraria</b>	\$2,391	\$2,925	\$4,000	59.76%
<b>429000 · Mid-South Nut Sales</b>	-\$1,751	\$0	\$0	0.00%
<b>431000 · Office Provided Income</b>	\$27,168	\$27,168	\$34,000	79.91%
<b>432000 · Past Presidents HH Income</b>	\$100	\$50	\$500	20.00%
<b>433000 · Promotional Items Income</b>	-\$1,587	\$30	\$650	-244.15%
<b>434000 · Special Fundraiser Income</b>	\$1,653	\$0	\$0	0.00%
<b>435000 · Trustees Fundraiser Income</b>	\$1,962	\$375	\$1,250	156.95%
<b>437000 · Service Discount Income</b>	\$200,082	\$246,952	\$415,000	48.21%
<b>440000 · Other Income</b>	\$0	\$14,742	\$25,000	0.00%
<b>TOTAL INCOME</b>	<b>\$366,068</b>	<b>\$522,182</b>	<b>\$794,000</b>	<b>46.10%</b>

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE**

**CHANGE IN NET ASSETS – JULY 1, 2021 – FEBRUARY 28, 2022**

<b>EXPENSES - PATIENTS</b>	<b>TOTAL</b>	<b>LAST YR</b>	<b>BUDG</b>	<b>BUDG %</b>
<b>613000 · Case Exp-Service Discounts</b>	\$200,082	\$246,862	\$415,000	48.21%
<b>614000 · Cataractathon</b>	\$50	\$0	\$1,500	3.33%
<b>615000 · Columbus Clinics</b>	\$11,835	\$3,200	\$15,000	78.90%
<b>616000 · Hamilton Eye Institute Expenses</b>	\$4,350	\$11,360	\$25,000	17.40%
<b>616500 · Hearing Aids</b>	\$5,488	\$3,442	\$10,000	54.88%
<b>617000 · Memphis Clinics Cash Expenses</b>	\$16,640	\$6,791	\$12,000	138.67%
<b>618000 · Mountain Home Clinic</b>	\$0	\$800	\$4,000	0.00%
<b>619000 · NW AR Clinics</b>	\$25,990	\$12,223	\$20,000	129.95%
<b>619200 · Other Clinic Patient Expenses</b>	\$400	\$0	\$5,000	8.00%
<b>619500 · Patient Lodging</b>	\$1,424	\$2,754	\$6,000	23.74%
<b>TOTAL PATIENT EXPENSES</b>	\$266,259	\$287,432	\$513,500	51.85%

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE**

**CHANGE IN NET ASSETS – JULY 1, 2021 – FEBRUARY 28, 2022**

<b>EXPENSES - ADMINISTRATIVE</b>	<b>TOTAL</b>	<b>LAST YR</b>	<b>BUDG</b>	<b>BUDG %</b>
620000 · Salary / Leasing Expenses	\$87,535	\$86,192	\$140,000	62.52%
621000 · Employer Matching Expense	\$6,841	\$6,594	\$10,000	68.41%
623000 · Payroll Expenses	\$2,280	\$362	\$1,000	227.99%
624000 · Accounting Expenses	\$9,950	\$8,138	\$12,000	82.92%
625000 · Audio / Visual	\$200	\$0	\$8,000	2.50%
626000 · Awards	\$194	\$439	\$7,500	2.58%
627000 · Computer Related Expenses	\$1,610	\$815	\$6,000	26.83%
628000 · Consultant Fees	\$1,020	\$3,000	\$12,000	8.50%
629000 · Bank & Credit Card Fees	\$0	\$430	\$1,000	0.05%
632000 · District / State Conventions	\$60	\$0	\$1,700	3.53%
632500 · Donor Management Expense	\$1,002		\$2,000	50.10%
633000 · Equipment Purchased	\$44	\$0	\$0	0.00%
634000 · Forum & Intl Conv.	\$1,037	\$0	\$1,500	0.00%
635000 · Insurance Expense	\$2,667	\$2,643	\$3,000	88.90%
636000 · Interest Expense	\$66	\$150	\$300	22.16%
640000 · Meetings Expense	\$4,926	\$0	\$2,500	197.05%
641000 · Miscellaneous Expense	-\$23	\$3,038	\$500	-4.59%
642000 · Office Equipment Expense	\$2,136	\$272	\$2,500	85.44%
643000 · Office Provided	\$27,151	\$27,168	\$34,000	79.85%
645000 · Office Supplies & Expenses	\$4,484	\$4,564	\$8,000	56.05%
646000 · Postage Expense	\$661	\$918	\$2,500	26.44%
648000 · Public Relations	\$2,441	\$2,291	\$7,000	34.88%
649000 · Rent Storage & Parking	\$426	\$878	\$2,000	21.29%
651000 · Taxes	\$445	\$240	\$500	0.00%
652000 · Telecommunications	\$5,420	\$6,273	\$8,500	63.77%
653000 · Training	\$175	\$175	\$500	35.00%
654000 · Travel	\$1,635	\$113	\$6,000	27.25%
<b>ADMINISTRATIVE EXPENSES</b>	<b>\$164,384</b>	<b>\$154,693</b>	<b>\$280,500</b>	<b>56.60%</b>
<b>PATIENT EXPENSES</b>	<b>\$266,259</b>	<b>\$287,432</b>	<b>\$513,500</b>	<b>51.85%</b>
<b>TOTAL EXPENSES</b>	<b>\$430,643</b>	<b>\$442,125</b>	<b>\$794,000</b>	<b>54.24%</b>
<b>NET</b>	<b>-\$64,574</b>	<b>\$80,057</b>	<b>\$0</b>	

## REPORT TO THE TRUSTEES March 2022

As of February 28, 2022, the Trustees Account at First National Bank in Jonesboro, Arkansas held \$4,443.18. We do not pay any service charges and receive 0.20% interest on this account.

Visiting Lions Day is set for Saturday, April 2, 2022. Unless there is a dramatic change in the pandemic, we can host the meeting in person, and we'll need all hand's on deck to continue making a great impression on visiting Lions. We are still working on a "virtual" tour of HEI that can be put online and sent to Clubs for programs.

Due to the success of the USA/Canada Forum sales, we have commissioned 3 more Monarchs and 3 more Crusaders to be framed for sale and/or presentation. Please remember to mention those in your travels. Every Club should have at least one of these collectible, limited-edition prints for their meeting place. They are also great gifts for visiting speakers, cooperating optometrists, community supporters and to reward "Lion of the Year" recipients.

Our Mid-South cards (Monarch and Crusader) were also a big hit at the Forum and are available to everyone at 12 cards for \$10 including envelopes and personalization. Contact the Mid-South Lions office to order.

Thanks again for all you do.

Together in service,



Brad Baker  
CEO

### TRUSTEES

ARKANSAS	PCC Angela Decker, Heber Springs
MISSISSIPPI	Lion Teresa Wieck-Martin, Biloxi
MISSOURI	PDG Bud Dean, Rolla
TENNESSEE	Lion Shirley Clark, Adamsville



**CURRENT MID-SOUTH LIONS SIGHT & HEARING SERVICE  
OFFICERS, BOARD OF DIRECTORS, NOMINATING COMMITTEE AND TRUSTEES**

**OFFICERS:**

**President:** Lisa Alexander (MO)  
**1<sup>st</sup> VP:** James Wilkerson (MS)  
**2<sup>nd</sup> VP:** Leanna Rich (AR)  
**3<sup>rd</sup> VP:** Ann Butler (TN)  
**4<sup>th</sup> VP:** Larry Boettcher (MO)

**IPP:** Scott Shelhamer (TN)

**SECRETARY 2023** Greg Crapo (MS)

**TREASURER 2022** Pete Beck (AR)

**DIRECTORS (Exp 2022)**

(AR) Claudia Griffin  
(MS) Ken Maddox  
(MO) Phyllis Krebs  
(TN) Gena Shelhamer

**AT LARGE**

At Large: David Butler (TN)  
At Large: Greg Palmer (MS)  
At Large: Robin Cantara (TN)  
At Large: Ramona Huff (AR)

**NOMINATING COMMITTEE**

Chair: Scott Shelhamer  
AR: James Griffin  
MS: Barron Caufield  
MO: Jim Korich  
TN: Marty Greenburg

**DIRECTORS (Exp 2023)**

(AR) Matt Webber  
(MS) Wayne Ross  
(MO) Jim Korich  
(TN) Marty Greenberg

At Large: Fred Kuhns (TN)  
At Large: Dr. Fabitha "Fab" Anbar (TN)  
At Large: Rick Bailey (AR)

**TRUSTEES**

AR:2024 Angela Decker  
TN: 2025 Shirley Clark  
MO: 2022 Bud Dean  
MS: 2023 Teresa Wieck Martin

CEO Report, March 2022  
Lion Brad Baker, CEO

#### Financial Report

Reports and Books  
Updated figures  
Concerns  
Reserves must last a while  
Review Report

#### Patient Report

Still Waiting...  
Trying to put through more  
March 19, 2022 - Cataractathon



2022 IN OUR RED  
*(Photo credit to Jolie Utley)*

#### Fundraising Report

Visiting Lions Day Report – Set for April 2, 2022  
Golf Tournament – Set for June 3, 2022  
Champions & Boosters

#### Recent Travels

Travels have restarted to a limited extent, district meetings for sure  
Call on me if you need a program (or if I can pick up a check)  
Please visit as many clubs as you can

Encouraging Words – 80 Years of Miracles! (Postponed until banquet)

### ITINERARY

Please do as I do and check the website frequently to figure out where I am today. I check there to see where I am all the time, so why shouldn't you?

Besides, you may find out something else that would interest you.

[www.midsouthlions.org](http://www.midsouthlions.org)

As always, my schedule is subject to get busier.

## 2021-2022 COMMITTEES

### **CASE SERVICE**

Chair: 3rd Ann Butler  
AR: Ramona Huff  
MS: Andy Kalinowski  
MO: TBD  
TN: Richard Morgan

### **MEETING TOPICS**

- Review year-end figures
  - Review waiting list information
  - Check patient numbers
  - Approve report for presentation
- 

### **FINANCE**

Chair: Treasurer Pete Beck  
EXOFF: 4<sup>th</sup> VP Larry Boettcher  
AR: Jeremy Kimble  
MS: Greg Palmer  
MO: Woody Harris  
TN: Shirley Clark

- Review financial statements
  - Receive updates on funding
  - Info on accounting system
  - Approve needed measures
  - Approve report for presentation
- 

### **FUND RAISING/AUCTION**

*Everyone*

- Auction Report and analysis
  - New ideas or plans
  - Golf Tournament updates
  - Approve recommendations for board
- 

### **GOVERNANCE**

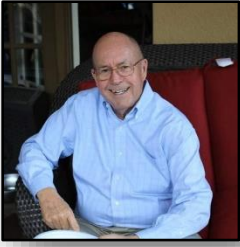
Chair: 2<sup>nd</sup> Leanna Rich  
AR: Claudia Griffin  
MS: Mike Dowd  
MO: Dr. Ronnie Drake  
TN: Robin Cantara

- Review current bylaws and consider any needed changes
  - Approve report for presentation
- 

### **MEETINGS**

Chair: 1<sup>ST</sup> James Wilkerson  
AR: John Collier  
MS: Ann Maddox  
MO: Phil Krebs  
TN: David Butler

- Review upcoming meetings
- Consider dates for next year
- Consider venues for next year
- Consider Zoom vs In-Person Meetings
- Set assignments for assisting
- Approve report for presentation



SAM WARE

# Important Dates to Remember:



**JUNE 3**

**MID-SOUTH LIONS GOLF TOURNAMENT  
CHEROKEE VALLEY GOLF CLUB  
OLIVE BRANCH, MS**

**JUNE 4, 2022**

**FOURTH QUARTERLY MEETING AND  
ANNUAL MEMBERSHIP MEETING, HAMILTON EYE INSTITUTE, MEMPHIS, TN**

**AUGUST 5-6, 2022**

**FIRST QUARTERLY MEETING - HAMILTON EYE INSTITUTE, MEMPHIS, TN**

**SEPTEMBER 17, 2022**

**COOPER-YOUNG FESTIVAL - MEMPHIS, TN**

**NOVEMBER 4-5, 2022**

**SECOND QUARTERLY MEETING - HAMILTON EYE INSTITUTE, MEMPHIS, TN**

**MARCH, 2023 – DATE TO BE DETERMINED**

**THIRD QUARTERLY MEETING - TENTATIVE – HOT SPRINGS, AR**

**JUNE 2, 2023 – MID-SOUTH LIONS GOLF TOURNAMENT  
CHEROKEE VALLEY, OLIVE BRANCH, MS**

**JUNE 3, 2023**

**FOURTH QUARTERLY AND ANNUAL MEMBERSHIP MEETINGS  
HAMILTON EYE INSTITUTE, MEMPHIS, TN**

***ALL IN-PERSON MEETINGS SUBJECT TO GOVERNMENT  
AND HAMILTON EYE INSTITUTE RULES  
REGARDING SOCIAL DISTANCING, MASKS AND OTHER RESTRICTIONS***

***PLEASE DO YOUR BEST TO ENSURE THESE DATES ARE ON YOUR CLUB,  
DISTRICT AND STATE CALENDARS AND AVOID SCHEDULING  
OTHER EVENTS ON THESE DATES!***

Don't forget to use [www.goodsearch.com](http://www.goodsearch.com) (we make money as you search)

Use your KROGER card to purchase items AND help Mid-South

Use smile.amazon.com to purchase items AND help Mid-South

Check [www.midsouthlions.org](http://www.midsouthlions.org) frequently for updates