

MID-SOUTH LIONS SIGHT AND HEARING SERVICE



**ANNUAL BOARD AND
MEMBERSHIP MEETING
SATURDAY, JUNE 3, 2017
PDG DAVID CALDWELL, PRESIDENT
HAMILTON EYE INSTITUTE
MEMPHIS, TN**

"A Miracle A Day"

**SPECIAL THANKS TO THE FOLLOWING LIONS CLUBS
FOR LEADING THE WAY IN CONTRIBUTIONS
TO HELP US PROVIDE MIRACLES:**

MEMPHIS DOWNTOWN LIONS CLUB	\$12,218
BLYTHEVILLE, AR	\$11,000
ROLLA, MO LIONS CLUB	\$ 8,100
DISTRICT 26-M2 FOUNDATION	\$ 7,537
FAYETTEVILLE, AR LIONS CLUB	\$ 7,000
UNIVERSITY HEIGHTS, AR LIONS CLUB	\$ 6,800
LAKELAND, TN LIONS CLUB	\$ 6,250
BATESVILLE, MS LIONS CLUB	\$ 6,000
GERMANTOWN, TN LIONS CLUB	\$ 5,250
HOT SPRINGS VILLAGE BREAKFAST, AR LIONS CLUB	\$ 5,000
WEBSTER GROVES, MO LIONS CLUB	\$ 4,810
HOPE, AR LIONS CLUB	\$ 4,000
ROLLA, MO LIONESS CLUB	\$ 4,000
COVINGTON, TN LIONS CLUB	\$ 3,000
HOT SPRINGS VILLAGE EVENING, AR LIONS CLUB	\$ 3,000
RUSSELLVILLE, AR LIONS CLUB	\$ 3,000
SHELDON, MO, MO LIONS CLUB	\$ 3,000

LIONS CLUBS STILL PROVIDE ABOUT 70% OF OUR CASH BUDGET.
MID-SOUTH CANNOT SURVIVE WITHOUT LIONS CLUB
CONTRIBUTIONS. THANKS TO **EVERY** LIONS CLUB & **EVERY** LION
WHO HELPED US CONTINUE PROVIDING MIRACLES IN 2015-2016.



**THIS YEAR OUR BOOSTER
CLUB AND CHAMPION
CONTRIBUTORS WILL
SURPASS **\$40,000**
IN DONATIONS!
THANK YOU SO MUCH!**

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**MID-SOUTH LIONS SIGHT & HEARING SERVICE
JUNE BOARD AND ANNUAL MEMBERSHIP MEETING
JUNE 3, 2017 – MEMPHIS, TN - HAMILTON EYE INSTITUTE (930 MADISON AVE)**

FRIDAY, JUNE 2, 2017

- 4:00 PM Volunteers meet at Hamilton Eye Institute begin auction setup –
 Mid-South Office and HEI Lobby
 Hospitality Room Open – 3rd Floor Lobby
 Manned by Lions of Tennessee
- 5:00 PM Trustees Meeting – Mid-South Lions Conference Room
- 6:00 PM Exec Comm Meeting – Mid-South Lions Conference Room

SATURDAY, JUNE 3, 2017

- 8:00 AM RESUME SETUP FOR AUCTION, PLEASE HELP BETWEEN MEETINGS
- 8:00 AM Governance Committee – 3RD Floor Classroom
 Nominating Committee – 4th Floor Conference Room
- 8:45 AM Case Service Committee – Freeman Auditorium
 Meetings Committee – Mid-South Lions Conference Room
 Hospitality Room Open – 3rd Floor Lobby – Lions of Tennessee
- 9:30 AM Fundraising & Auction Committees – HEI Lobby
- 10:15 AM Finance Committee – Freeman Auditorium
- 11:00 AM Past Presidents – Mid-South Lions Conference Room
- NOON Lunch and Auction updates – Freeman Auditorium
- 1:30 PM Board Meeting – Freeman Auditorium-Followed by Membership Meeting
- 5:00 PM ALL AUCTION WORKERS MEETING – HEI Lobby
- 5:30 PM AUCTION REGISTRATION BEGINS – HEI Foyer
 (See Auction Program for detailed agenda)

HOSPITALITY ROOM WILL BE OPEN AFTER THE AUCTION

SUNDAY, JUNE 4, 2017

- 9:00 AM OFFICERS INFORMATION AND TRAINING – FREEMAN AUDITORIUM
 EVERYONE IS INVITED TO ATTEND THIS IMPORTANT SESSION

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE
FOURTH BOARD AND BUSINESS MEETING
HAMILTON EYE INSTITUTE, MEMPHIS TN**

BUSINESS MEETING AGENDA

Call to Order.....President David Caldwell

Invocation, Pledge of Allegiance

Reports

Secretary John Collier

Treasurer James Griffin

Old Business:

New Business:

Case Service.....Betty Douglas, Program Director

Executive..... John Collier, Secretary

TrusteesJennie Mosher, Chair

Meetings.....Walt Hamer, Chair

Governance.....Bill Heywood, Chair

FinanceJames Griffin, Treasurer

Nominating.....Matt Webber, Chair

FundRaising & Auction.....Brad Baker, CEO

Past PresidentsMatt Webber, Secretary

Vice Presidents:

First Vice PresidentWalt Hamer, MO

Second Vice President... ..Bill Heywood, MS

Third Vice President.....Art Ritter, AR

Fourth Vice President.....Scott Shelhamer, TN

CEO Report

CEOLion Brad Baker

OTHER NEW BUSINESS

Parade of Checks

Adjourn

**MID-SOUTH LIONS SIGHT AND HEARING SERVICE
ANNUAL MEMBERSHIP MEETING
HAMILTON EYE INSTITUTE, MEMPHIS TN**

BUSINESS MEETING AGENDA

Call to Order.....President David Caldwell

Old Business

New Business

Elections

Nominating Committee Report

Nominations from the Floor

Vote

Selection of Auditor

Installation of officers and board members

Presentations

Comments

Other Business

Adjourn

Mid-South Lions Sight & Hearing Services
Nominations Committee Minutes – Third Quarterly Meeting
Hamilton Eye Institute – Memphis, TN - March 4th, 2017

Members Present: Noma Paulin Scott Shelhamer Bill Heywood Art Ritter, Barron Caulfield (via call-in)
Guests: John Collier Ron Foster Larry Ketcham Matt Webber Pete Beck Marlene Beck Jason Jenson

Called to order at 1:15pm.

All positions were reviewed (directors, officers & trustees), who's terms will end in 2017. Those persons (currently both At-Large & those designate for specific states) were contacted, to see if they are interested in serving again. Thus, the follow list of candidates will be presented to the Board of Directors for 2017-2018 consideration:

President: Walt Hamer (MO)

1st Vice-President: Bill Heywood (MS)

2nd Vice-President: Art Ritter (AR)

3rd Vice-President: Scott Shelhamer (TN)

4th Vice-President: Lisa Alexander (MO) or Jennie Mosher (MO)

Treasurer: Larry Ketham (AR)

Trustee for Tennessee: Ron Foster (TN)

Directors (Terms to Expire 2019):

ARKANSAS: Leanna Rich (AR)

MISSISSIPPI: James Wilkerson (MS)

MISSOURI: Peter Frantzen (MO)

TENNESSEE: Marty Greenberg (TN)

AT-LARGE: Fred Kuhns (TN)

AT-LARGE: Dr. Jason Jenson (TN)

AT-LARGE (Non-Lion): *OPEN* = Any candidate(s), for consideration of this position, will need to submit a letter of nomination to this Committee, as soon as possible.

Other Positions to Consider:

If Lisa Alexander is elected 4th V.P. = a new Director will need to fill the remainder of her term (expires 2018)

If Jennie Mosher is elected 4th V.P. = a new Trustee will need to fill the remainder of her term (expires 2018)

A Letter of Intent was received from Karen Hamer for consideration of filling whichever position is vacated, as a result of the 4th Vice-President election.

Nominating Committee (Terms to Expire 2018):

ARKANSAS: Patty Webber (AR)

MISSISSIPPI: Barron Caulfield (MS)

MISSOURI: Noma Paulin (MO)

TENNESSEE: Ron Roberson (TN)

Meeting adjourned at approximately 1:45 pm

MID-SOUTH LIONS SIGHT & HEARING SERVICES
QUARTERLY BOARD OF DIRECTORS MEETING MINUTES
March 4, 2017

President David Caldwell X, 1st VP Walter Hamer X, 2nd VP Bill Haywood X, 3rd VP, Art Ritter X, 4th VP Scott Shelhamer X, IPP Matt Weber X, Treasurer James Griffin _, Secretary John Collier X, Directors (2018): Ken Maddox X, Lisa Alexander X, Pete Beck X, Lisa Vinson X, Larry Ketcham X, Adrian Duncan X, Claudia Griffin _, and Jennifer Skinner _, (Directors 2017) Leanna Rich X, James Wilkerson X, Peter Frantzen _, Marty Greenberg X, Fred Kuhns X, Ken Ketcham _, and Maneka Johnson _.

Trustees: Ron Foster X, Jennie Mosher X, Greg Crapo X, and Angela Decker _.

CEO: Brad Baker X

Past Presidents: Henry Lamb _, B. G. Tatum _, Carolyn Schriber _, and Terry Boettcher _, Gina Boettcher _, Howard Jenkins X, Bill Norris X, and Greg Crapo X.

Committee Members: Betty Douglas, Ann Maddox, Gena Shelhamer, Karen Hamer, and Norma Paulin.

Call to Order: President Caldwell called the meeting to order at 1:55 pm. The Board Meeting was held at the Hamilton Eye Institute in Memphis, Tennessee. The invocation was given by 1st VP Walt Hamer and President Caldwell led the Pledge of Allegiance.

Meeting Minutes Approval: The minutes of the last meeting were published in the program on pages 6 through 9 by Secretary John Collier and were open for corrections and additions. Lion Ken Maddox moved that the minutes be accepted as published and the motion was seconded by 3rd VP Art Ritter. The motion passed with no additions or corrections.

Treasurer Report: In the absence of Treasurer PDG James Griffin CEO Brad Baker referred to pages 13 – 15 in the program. Brad's major point of discussion was that we are day to day financially. He pointed out that we are taking additional patients at present so we can get those on the waiting list the service they need.. Secretary John Collier moved that the Treasurer's report be approved. It was seconded by Lion Pete Beck and passed with little discussion.

COMMITTEE REPORTS

Past Presidents:

Attendees Present:

Bill Norris Matt Webber Howard Jenkins Greg Crapo Ron Foster
Brad Baker

Chairman of the "Past Presidents' Committee", Bill Norris, called to order at 11:15 am.

Chairman Bill asked for an update, concerning the anticipated plans for Vice-Presidents training. It was reported that the Executive Committee, at its meeting earlier in the day, had requested us to provide a session at the upcoming 4th quarterly meeting in June. After a brief discussion, it was agreed upon to conduct the training on Sunday morning, June 4th at 8:00 am. CEO Brad stated that we could utilize the Mid-South Lions conference room for the training. PP's Greg Crapo & Matt Webber have agreed to be the presenters. Notification will be sent out, inviting anyone interested in Mid-South leadership to attend.

It was also suggested that our Committee consider offering a “committee chairpersons” training, at some point in the future.

The recent “L.B. Baker Hall of Honor” ceremony was reviewed & discussion ensued, concerning future nominees. A listing of all past inductees was reviewed CEO Brad asked that we consider HEI Dr. Chris Fleming & gave numerous examples of his support of Mid-South Lions. PP Ron motioned to accept this recommendation, with a second from PP Greg. All voted “Bite Em”. Motion passed. A ballot will be created & sent out to all Past Presidents for approval of Dr. Fleming.

The discussion then moved to the possibilities of creating a physical “Hall of Honor”, as opposed to the theoretical one currently in-place. Various display options were debated, including a virtual-display that would include a monitor & video presentation of all inductees & brief bio’s. CEO Brad was tasked with developing cost estimates & contacting the HEI director to explore possible locations for the “Hall” display.

Chairman Bill reminded us of “Lion Leaders Weekend”, which will be held on April 7th & 8th of 2017. We will need Hosts & HEI Tour Guides for this major event. CEO Brad reported that the Holiday Inn-Express (Union Avenue) had been secured for lodging & our attendees’ welcoming/hospitality shindig. All in attendance were beseeched to go back to their districts & encourage new leaders to attend.

Meeting was adjourned by Chairmen Bill Norris at approximately 11:50 am.

Respectfully submitted,
Matt Webber, PCC
Secretary

Trustees:

Meeting was called to order at 11 AM in the 4th floor HEI conference room.

Trustee’s present:

Past president Ron Foster
Past president Greg Crapo
Lion Jennie Mosher

The current balance of funds in the Trustee account is \$5,048.26. The approved funds to cover the cost of lunch at the 2016 Golf Tournament was not spent as the total cost for the event was covered by a donor.

Past president Greg Crapo made the motion “Trustees would encourage District Governors in all 4 states to encourage them to purchase either a Monarch or Crusader print to give to the visiting International Director at their Convention”.

Past president Ron Foster seconded the motion. The motion passed.

Respectively submitted

Lion Jennie Mosher Trustee Chair

Case Services Committee:

.3rd VP Art Ritter called the meeting to order with CEO Brad Baker leading the meeting. Brad offered the following data:

341 Sight patients seen and \$330,000. billed

131 Hearing patients seen and \$11,000. billed

Total billed \$341,915 with \$127,024 Club contributions

Jim Sector has sent 22 patients back due to the fact that Boozman–Hof has been referring back to the Clubs. Brad reported that he has talked to them about limited funds so they will be more selective in the future.

In the future Dr. Fleming will determine which patients are seen first due to the severity of their condition. Dr Fleming has also aided Mid-South in writing off \$14,000. Most of our money from clubs comes in from January to June. Our waiting list at present:

80 – Patients waiting

2 – Jackson , MS

3 – Columbus, MS

59 – Memphis, TN

4 - Hot Springs, AR

9 – Ocean Springs, MS

3 – Mt. Home, AR

University of Missouri wants to cancel the contract with have with them, effective April 1st.2017. The department heads and the legal department did not agree with the terms of the contract. Bella Vista, AR is cancelling their hearing contract but there is another clinic that we are negotiating with for service in Russellville, AR.

Governance Committee:

PCC Bill Heywood, 2nd VP Chair

Lion Gene Trussell, MS

Guest:

PCC James Wilkerson, MS

PDG Art Ritter, 3rd VP AR

Lion Scott Shelhamer, 4th VP TN

Meeting called to order by PCC Bill Heywood at 11 :00 AM.

Article X section 2 of the Bylaws dealing with elections was discussed. Since there has been some confusion over which board members are required to submit letters to the chair of the nominating committee therefore this committee recommends that this section be clarified. Who submits letters and what should the letters say is in question. We suggest that the Governance Committee meet at the upcoming June meeting and make plans to update this section.

There was no other business to come before this committee and was adjourned at 11:22 AM by the Chairman.

Lion Gene Trussell

Meetings Committee:

Members Present: Walt Hamer, Larry Ketcham, and Ann Maddox

Guest: Brad Baker, James Wilkerson, Gena Shelhamer, and Bill Heywood

Prayer: Bill Heywood

November Meeting on the 17th and 18th will be in Branson, MO. The headquarters hotel will be the Grand Place and the room rate will be \$99 per night. The Friday activity will be the Dixie Stampede and ticket prices are \$44.63 each.

Brad is working on 2018 meeting locations.

Respectfully submitted,
PDG Walt Hamer

Finance Committee:

The finance committee was called to order by 4VP TN Scott Shelhamer. The only other committee member in attendance was Lion Pete Beck. CEO Brad Baker was also in attendance. We had a large number of guests in attendance. The sign-in sheet did not make it around the room fast enough to get a proper count of guests.

CEO Brad presented the current YTD Balance Sheet and Profit and Loss Statement. He directed our attention to how badly fund raising has been so far this year. And since incoming funds have been slow to come in, the Mid-South staff has had to dramatically slow the number of patients we were able to assist. He explained that times were very bleak for this year, and without more incoming funds this year, the remainder of the year will be even worse for patient care. The spring season normally brings in a flush of income. He encouraged all Lions to push their clubs and club members on increasing donations and joining the Boosters Club and Champions program. Lion Pete Beck made a motion to accept the financial report as printed and presented pending audit. Since Lion Pete was the only committee member present, the motion passed.

CEO Brad presented the Proposed Budget for the 2017/2018. He explained the next year's budget is a little over \$400,000 less than the budget for 2016/2017. This difference is because of a several factors. Some of these factors include (this is not the total list of factors) expected decrease in club and individual contributions, decrease in Trustee Fund raising monies, Wal-Mart declining our grant request for this coming year, decrease in other donations, decrease in service discounts due to the fact that we will be serving less patients, decrease in salaries due to Jennifer leaving this year, an increase in credit card debt causing higher interest fees, and increases and decreases in various expense line items. Lion Pete Beck made a motion to accept the proposed budget as printed and presented, pending board vote at the June meeting. Since Lion Pete was the only committee member present, the motion passed..

These minutes have been respectfully submitted by 4VPTN Lion Scott Shelhamer.

Fund Raising Committee:

Auction

The meeting was called to order at 10 AM by CEO Brad Baker. He reminded the attendees this was the last meeting before the auction on June 3rd, 2017.

Auctioneer Lance Walker did a walkthrough of the Hamilton Eye Institute to evaluate the area for suitability for the auction. It was determined the area of the HEI facility to be used for the auction will be determined by the number of attendees.

Dr. Jason Jansen, MD. From the newly formed HEI Lions Club expressed his Thanks to Mid-South as he could participate in the complete process as we deal with patients from start to finish. Each HEI Lion Club member needs to bring 2 items to the auction, they need to bring a friend to participate in the bidding process and they also need to solicit donations. Bring Items. Bring People, Solicit Donations!

If you pay for a Table make sure you provide all the needed information for the table when you submit your paperwork.

Lion Brad said our goal this year is \$25,000. Any funds raised over this amount will be split with the HEI Doctors for their Guatemala Eye Mission trip.

Fund Raising

We have too many fund raisers! If only 10% of our Lions would donate \$10/month we would have \$240,000 and no waiting list. Currently we have 56 people on the waiting list. You can sign up today. The Champion program started in 1993; the big advantage is you don't have to be a Lion to be a Champion.

Golf Tournament will be Friday September 15, 2017.

A quick reminder about the Kroger and Amazon Smile rebate programs was discussed. They help return funds to Mid-South.

Respectively submitted
Lion Jennie Mosher



*Labot Arkansas
Lions Club
Loves
Mid-South Lions*



Nominating Committee:

Members Present:

Norma Paulin
Barron Caulfield (via call-in)
Matt Webber

Guests:

Scott Shelhamer
John Collier
Pete Beck

Bill Heywood
Ron Foster
Marlene Beck

Art Ritter
Larry Ketcham
Jason Jenson

Called to order at 1:15pm.

All positions were reviewed (directors, officers & trustees), who's terms will end in 2017. Those persons (currently both At-Large & those designate for specific states) were contacted, to see if they are interested in serving again. Thus, the follow list of candidates will be presented to the Board of Directors for 2017-2018 consideration:

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1st Vice-President: Bill Heywood (MS)

2nd Vice-President: Art Ritter (AR)

3rd Vice-President: Scott Shelhamer (TN)

4th Vice-President: Lisa Alexander (MO)
Jennie Mosher (MO)

Treasurer: Larry Ketchum (AR)

Trustee for Tennessee: Ron Foster (TN)

Directors (Terms to Expire 2019):

ARKANSAS: Leanna Rich (AR)

MISSISSIPPI: James Wilkerson (MS)

MISSOURI: Peter Frantzen (MO)

TENNESSEE: Marty Greenberg (TN)

AT-LARGE: Fred Kuhns (TN)

AT-LARGE: Dr. Jason Jenson (TN)

AT-LARGE (Non-Lion): *OPEN* = any candidate(s), for consideration of this position, will need to submit a letter of nomination to this Committee, as soon as possible.

Other Positions to Consider:

If Lisa Alexander is elected 4th V.P. = a new Director will need to fill the remainder of her term (expires 2018)

If Jennie Mosher is elected 4th V.P. = a new Trustee will need to fill the remainder of her term (expires 2018)

A Letter of Intent was received from Karen Hamer for consideration of filling whichever position is vacated, as a result of the 4th Vice-President election.

Nominating Committee (Terms to Expire 2018):

ARKANSAS: Patty Webber (AR)

MISSISSIPPI: Barron Caulfield (MS)

MISSOURI: Norma Paulin (MO)

TENNESSEE: Ron Roberson (TN)

Meeting adjourned at approximately 1:45pm.

Respectfully submitted,

Matt Webber, PCC

Nominations Committee Chair

Executive Committee:

President David Caldwell called the meeting to order at 8:35 am. IPP Matt Webber gave the invocation and President David led the Pledge of Allegiance.

Secretary John Collier stated the minutes of our last meeting are published in the program and asked if there were any additions or correction to them. 3rd VP Art Ritter moved that they be accepted as published and was seconded by IPP Matt Webber. Motion passed.

President Caldwell turned the meeting over to CEO Brad Baker. Brad gave out copies of the Performance Evaluations of Betty Douglas and Letty Fisher. Brad commented that they both received very good evaluations and should receive 5% and 12% raises respectfully. 1st VP Walt Hamer moved that we approve the raises and IPP Matt Webber seconded. Motion passed.

The cancelation of our contract with the University of Missouri was discussed and it is considered to be accepted by April 1st. It seems what the Professors and Doctors wanted; the legal department did not and thus the cancelation. Other related items discussed was the name change for the clinic in Rogers, Arkansas, the Bella Vista, Arkansas clinic wanting to cancel their relationship with Mid-South, and possibly adding a new clinic in Russellville, Arkansas.

Lions Leaders weekend was discussed and Brad asked that we work in our areas to get as many as possible here for this event. He said that one of the new Lions Silver Dollars will be raffled that weekend.

Booster Club is working well but we need to get more Lions involved with this and the Champions program.

The 2017-18 budget was discussed and we are working with a very small capital balance. 2nd VP Bill Heywood moved we accept the budget for 2017-18 and it was seconded by 4th VP Scott Shelhamer. Motion passed with some discussion.

Our fund raisers and especially our club donations need to be increased. Dr. Fleming is working hard to help us increase buyers for our auction and reach our goal of \$25,000. If we go over this amount, we will split 50/50 with Hamilton Eye Institute for their Guatemalan Mission trip. Also Wal-Mart is not giving us the normal grant for Northwest Arkansas this year. The sale of pins is picking up and we hope that is grows even larger.

Officers' training is being looked at and we will possibly have a session available in the near future.

The 75th Year Anniversary Meeting is set for September 15 and 16, 2017. .

With no other business the meeting adjourned at 9:47 am.

Respectfully submitted,
John Collier, Secretary

Vice Presidents Reports:

1st VP: Walter Hamer: It is a joy to be a part of Mid-South, The people that carry out the work of the board are becoming friends and we look forward to meeting with you at meetings, I appreciate all those who do the real work of actually getting the things done from organizing the storage, producing newsletter, keeping the finances in order and handling all the day –to-day tasks.

I have enjoyed sharing the story of Mid-South with clubs in my district and at district conventions. I feel proud when I tell the Lions of the Multiple District 26M the things that we are doing and the opportunities that they have to share in that work. I am grateful for Lion Jennie Mosher who fills in when I can't be at meetings and who comes up with answers when I can't.

I have also enjoyed being able to sponsor clients to receive the benefits of this organization. It is exciting to hear of their needs and be able to tell them that we can do them a lot of good. Thanks to all those who make this possible.

2nd VP Bill Haywood: Good year – invite others to join us..

3rd VP Art Ritter: All are ambassadors for Mid-South. We need a way to know who are Champions in our areas.

4th VP Scott Shelhamer: Thanked those that were able to join the dinner and fellowship Friday night. He apologized for the short notice and promised to do better next time. He stated that everyone had a lot of fun and it was a great night to get to know other Mid South Lions and tighten the relationship of the members and clubs. He is looking forward to the next time.

He encouraged the Mid South members that even though time seem bleak, it is very possible to “right the ship” and fulfill our mission as Lions.

Scott, serving as the Guiding Lion for the Hamilton Eye Institute Lions Club, that he is encouraged by their excitement for Mid South and the HEI's drive and passion to make this year's Mid South auction the best auction ever.

Lastly, Scott requested that we do a better job of sharing Mid South Lions contact list with the organizations officers to make it easier for them to contact the members for sharing ideas or making plans like fellowship dinners.

CEO: Lion Brad continued to point out that the Champions program has been one of the main reasons we have been able to pay a lot the bills each month and we need to concentrate on expanding the membership in both the Champions and Booster membership. He suggested that as we ask people we know to become Lions and are turned down by them, to ask them for a donation to Mid-South.

As can be seen from the committee reports, Brad has been very active in every phase of the business of Mid-South. At present he is spending a tremendous amount of time trying to seek out funds to minimize our debt and pay salaries. Club contributions are better as they usually are this time of year, but we need more clubs contributing. Another event that we all need to get behind is the special 4th of July, or around that date, Freedom from Blindness. We want to get this event back on every club's calendar, to help raise additional funds. Brad asked that all of us work to make our upcoming auction and golf tournament better than ever before.

He also pointed out that 75th anniversary of miracles is September 16th of this year and will be held at the Hamilton Eye Institute with keynote speaker International Lions Club President Bob Corlew. This will be a fun event for all.

Old Business: None

New Business: None

Adjournment: With there being no further business presented, President David adjourned the meeting at 3; 10 PM.

Respectfully Submitted,
John Collier



**SPECIAL THANKS
TO
PDG LEANNA RICH
FOR HER
INVALUABLE
ASSISTANCE
WITH MEMPHIS
AREA GLASSES**



Mark your Calendars!

The dates for the 2018

LION LEADERS WEEKEND

have been booked!

April 13-14, 2018

***THE ROLLA, MISSOURI LIONS CLUB
CONGRATULATES MID-SOUTH ON
ANOTHER GREAT YEAR OF SERVICE!***



SPECIAL THANKS TO CEO BRAD BAKER

PROGRAM DIRECTOR BETTY DOUGLAS

& ADMINISTRATIVE ASSISTANT LETTY FISHER

FOR THEIR WORK HELPING THOSE IN NEED

State	District	Sight #	Last Year	\$ Billed	Hearing #	Last Year	\$ Billed	Total #	Last Year	\$ Billed	\$ Club Contributions
Arkansas	7-L	7	10	0	3	2	409	10	12	409	20,650
	7-I	64	70	112,350	6	1	0	70	70	112,350	19,440
	7-O	7	15	19,221	7	9	800	14	24	20,021	26,975
	7-N	3	9	0	0	3	0	3	12	0	10,700
78350	Total	81	104	131,571	16	15	1,209	97	119	132,780	77,765
Mississippi	30-M	63	75	151,131	14	16	2,309	77	91	153,440	28,924
	30-S	24	37	4,245	1	0	487	25	37	4,732	13,400
	Total	87	112	155,376	15	16	2,796	102	128	158,172	42,324
Missouri	26-M1	16	26	577	2	7	511	18	33	1088	23,073
	26-M2	1	1	0	0	0	0	1	1	0	16,447
	26-M3	1	3	0	0	0	0	1	3	0	900
	26-M4	6	3	0	0	0	0	6	3	0	4,425
	26-M5	0	2	0	0	0	0	0	2	0	6,047
	26-M6	18	18	82,077	0	0	0	18	18	82,077	8,550
	26-M7	1	5	0	0	0	0	1	5	0	3,225
	MD-26	0	0	0	0	0	0	0	0	0	875
	Total	43	58	82,654	2	7	511	45	65	83,165	63,542
Tennessee	12-I	0	1	0	1	0	0	1	1	0	250
	12-L	137	157	111,102	115	141	16,340	252	298	127,442	37,842
	Total	137	158	111,102	116	141	16,340	253	299	127,442	38,092
Mid-South	Total	348	432	480,703	149	179	20,856	497	611	501,559	221,723

These numbers represent the TOTAL number of patients who are active including many who applied in previous years, and are still eligible for service this year. The “Last Year” figures are for all of 2015-2016. Does not include \$585 MD7

Waiting List As of May 31, 2017

Ashford (Jackson MS)	2
Bella Vista Hearing (AR)	0
Boozman – Hof (Rogers, AR)	0
Columbia MO	0
Columbus MS	0
Hamilton Eye (TN)	31
Holt (Hot Springs, AR)	2
Memphis Speech (TN)	0
Methodist Hearing (TN)	0
Ocean Springs (MS)	6
Sneed (Mt Home, AR)	3
Thomas Ocular (Prosthetics)	0
Vold Vision (Fayetteville, AR)	0
Total	44

These patients above have been on our waiting for many months or even over a year. The need grows every week and we need to tackle this together. Their needs range from a variety of different surgeries and medical needs, here is an overview of some of the conditions on our waiting list: lens implant, prosthetic shells, acute glaucoma, strabismus (crossed eyes) epiphora (insufficient drainage), kerataconus (misshaped cornea), growth on eye, optic nerve swelling, cataracts, implants, papilledema (optic disk swelling) , injections, corneal surgery, photosensitivity, diplopia (double vision) , prosthetic, diabetic retinopathy, detached retina, fluid behind eye, as well as a variety of other things. This is just a rough list of what our waiting list patients are preliminarily diagnosed with prior to seeing our doctors. Due to federal HIPPA regulations, we cannot issue the surgeries that we address based on club state or district, just a full overview.

BILOXI MISSISSIPPI LIONS



*Proudly Supports
Mid South Lions
Sight and Hearing Service*

Darrell Galey

President

PCC Bob Talley

Secretary

Penny Edwards

Treasurer

Home Club of 14 Active Dalstrom Recipients and
Past MidSouth President Greg Crapo, 2006-07



*The Livest Lions Club
in Lionism*

Leading the Way in Service

Chartered

February 18, 1924

**IN BILOXI
WE SERVE!**



Mid-South Lions Balance Sheet

May 31, 2017

ASSETS

Current Assets

Bancorp South - Clearing	\$6,465.86	
Centennial Bank - Operating	26,799.47	
FIRST NATIONAL BANK Core 4	200.00	
Centennial Bank - Hearing Aids	6,648.95	
Centennial Bank GRANT	2,184.46	
FNB-Trustees	5,051.33	
Methodist Volunteer credits	(11,013.17)	
Inventory	5,605.46	
Total Current Assets		41,942.36

Property and Equipment

Office equipment	33,555.15	
Leaseholder Improvements	10,195.02	
Accumulated depreciation	(31,180.64)	

Total Property and Equipment		12,569.53
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Total Assets		\$54,511.89
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LIABILITIES AND CAPITAL

Current Liabilities

Accounts payable	\$61,031.06	
Total Current Liabilities		61,031.06

Total Long-Term Liabilities		0.00
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Total Liabilities		61,031.06
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Capital

Fund Balance-Unrestricted	(22,337.33)	
Fund Balance T & E	9,150.83	
Fund Balance Other Restrict	30,711.00	
Net Income	(24,043.67)	
Total Capital		(6,519.17)

Total Liabilities & Capital		\$54,511.89
-----------------------------	--	-------------

Mid-South Lions
Change in Net Assets
July 1, 2016 – May 31, 2017

<u>REVENUE</u>					
<u>Description</u>	<u>This Year</u>	<u>Last Year</u>	<u>+ OR <-></u>	<u>Budget</u>	<u>Budget %</u>
Club contribs - Operating	\$190,297	\$230,148	-\$39,851	\$205,000	92.83
Club Cont Freedom From Blind	\$566	\$1,650	-\$1,084	\$0	0.00
Total Club Contributions	\$190,863	\$231,798	-\$40,935	\$205,000	93.10
Trustees Fund Raiser	\$40	\$2,387	-\$2,347	\$7,000	0.57
Corp & Foundation contribs	\$1,190	\$105,682	-\$104,492	\$60,000	1.98
Individual contribs	\$517	\$1,791	-\$1,274	\$2,500	20.68
Booster Club	\$8,980	\$10,805	-\$1,825	\$6,500	138.15
Champions	\$29,025	\$30,370	-\$1,345	\$31,000	93.63
Golf Tournament	\$14,539	\$615	\$13,924	\$8,000	181.74
Auction	\$14,037	\$18,450	-\$4,413	\$18,000	77.98
Past Presidents HH	\$425	\$375	\$50	\$1,000	42.50
Memorials & Honoraria	\$2,958	\$4,420	-\$1,462	\$4,500	65.73
75th Anniversary	\$300	\$1,965	-\$1,665	\$26,000	1.15
Interest income	\$53	\$92	-\$39	\$200	26.50
Miscellaneous Income	\$698	\$46	\$652	\$0	0.00
Promotional items income	\$1,685	\$1,317	\$368	\$300	561.67
Other Cash Contributions	\$74,447	\$178,315	-\$103,868	\$165,000	45.12
Methodist Volunteer credits	\$0	\$44,857	-\$44,857	\$14,500	0.00
Service discounts	\$310,336	\$497,368	-\$187,032	\$667,500	46.49
Other Contributions	\$310,336	\$542,225	(\$231,889)	\$682,000	45.50
Total Income	\$575,646	\$952,338	(\$376,692)	\$1,052,000	54.72

<u>EXPENDITURES</u>					
<u>Description</u>	<u>This Year</u>	<u>Last Year</u>	<u>+ OR - ></u>	<u>Budget</u>	<u>Budget %</u>
PATIENT EXPENSES					
Memphis Clinics Cash Exps	\$27,464	\$65,284	-\$37,820	\$30,000	91.55
Boozman-Hof REC	\$20,472	\$18,135	\$2,337	\$20,000	102.36
Mtn Home Clinics	\$0	\$512	-\$512	\$5,000	0.00
Hot Springs Clinic	\$0	\$2,336	-\$2,336	\$5,000	0.00
Gulf Coast Clinics	\$2,400	\$16,081	-\$13,681	\$5,000	48.00
Columbus Clinics	\$867	\$3,991	-\$3,124	\$5,000	17.34
Jackson MS Clinic	\$0	\$793	-\$793	\$2,500	0.00
Hamilton Eye Institute	\$0	\$44,931	-\$44,931	\$10,000	0.00
Rolla Clinic	\$5,261	-\$105	\$5,366	\$0	0.00
Case exp-Meth Vols	\$20,284	\$21,190	-\$906	\$10,000	202.84
Case exp-Service discounts	\$310,336	\$497,368	-\$187,032	\$677,500	45.81
Total Cash Pat Exp	\$387,084	\$670,516	-\$283,432	\$770,000	50.27
ADMINISTRATIVE EXPENSES					
Salary/Leasing costs	\$124,396	\$146,228	-\$21,832	\$160,000	77.75
Employer Matching	\$9,832	\$11,625	-\$1,793	\$12,240	80.33
Retirement & Insurance	\$4,125	\$4,600	-\$475	\$4,650	88.71
Payroll Expenses	\$155	\$195	-\$40	\$200	77.50
Accounting	\$13,043	\$12,689	\$354	\$12,000	108.69
Audio-Visual	\$0	\$1,006	-\$1,006	\$7,500	0.00
Awards	\$6,761	\$6,917	-\$156	\$6,000	112.68
Interest expense	\$3,560	\$3,311	\$249	\$2,500	142.40
Legal fees	\$0	\$35	-\$35	\$0	0.00
Insurance	\$3,074	\$3,005	\$69	\$3,100	99.16
Meetings	\$2,059	\$4,922	-\$2,863	\$4,000	51.48
District/State Conventions	\$1,069	\$1,053	\$16	\$1,500	71.27
DGE Meetings	\$0	\$0	\$0	\$3,000	0.00
Lion Leaders Weekend	-\$1,001	\$2,996	-\$3,997	\$500	(200.20)
Forum & Intl Conv	\$35	\$0	\$35	\$0	0.00
Promotional items expense	\$2,313	\$3,302	-\$989	\$0	0.00
Public Relations	\$4,409	\$6,472	-\$2,063	\$4,500	97.98
Marketing/Advertising	\$808	\$0	\$808	\$1,000	80.80
Miscellaneous expense	\$678	-\$356	\$1,034	\$200	339.00
Credit Card Fees	\$1,182	\$1,612	-\$430	\$1,100	107.45
Office supplies & expense	\$9,190	\$10,688	-\$1,498	\$9,750	94.26
Computer Related Expenses	\$2,776	\$2,668	\$108	\$3,000	92.53
Office Equipment	\$5,347	\$6,443	-\$1,096	\$4,000	133.68
Postage	\$1,609	\$2,292	-\$683	\$2,500	64.36
Rent Storage & Parking	\$1,217	\$1,252	-\$35	\$1,000	121.70
Telecommunications	\$6,034	\$8,068	-\$2,034	\$8,500	70.99
Training	\$1,039	\$732	\$307	\$750	138.53
Travel	\$7,432	\$8,439	-\$1,007	\$8,510	87.33
Total Admin Expenses	\$211,142	\$250,194	-\$39,052	\$262,000	80.59
Total Expenses	\$598,226	\$920,710	-\$322,484	\$1,032,000	
Total Net	-\$22,580	\$31,628	-\$54,208	\$0	

REPORT TO THE TRUSTEES

June 3, 2017

As of May 31, 2017, the Trustees Account at First National Bank in Jonesboro, Arkansas held \$5,051.33. We do not pay any service charges and receive 0.20% interest on this account.

"The Crusader" sales are going very slowly, seems this is a Mid-South Lions repeating story. The medallions look great and we are using them to promote the 75th anniversary \$75 donation. Currently, we have 3 framed and available, but we can frame them and ship them in short order as they are requested. The reason for the decrease in funds is caused by framing several prints for sale.

We really each of you will help us market the framed prints with medallions. The cost for a complete set is \$200 (shown below). Shipping will be an additional \$30. For those that are shipped, we'll pack them carefully and ship them FedEx 2nd Day. There are many other options and we have attached an order and information form in this report. We still have many "Monarch" prints available as well. You decided by phone vote to discount the prints to \$375 if both are ordered.

We actually make the most money on sales of print only (not framed).

As we approach the official 75th anniversary celebration, we will need everyone to pitch in and help get the word out about this beautiful lion artwork and the commemorative medallion. All Mid-South Lions supporters will be encouraged to purchase "The Crusader" for personal, professional and for presentations to visiting dignitaries at district and state meetings. Each state office and Lions clubhouse should also have "The Crusader" on display.

Lion Leaders Weekend is set for April 13-14, 2018, please mark your calendar for this critical meeting. We'll need all hands-on-deck to continue making a great impression on visiting Lions.

Thanks again for all you do to help us provide care to the sight and hearing impaired.

Together in service,



Brad Baker
CEO

TRUSTEES

ARKANSAS
MISSISSIPPI
MISSOURI
TENNESSEE

CC Angela Decker, Heber Springs
PDG Greg Crapo, Biloxi
Lion Jennie Mosher, Lebanon
PDG Ron Foster, Germantown



Logo and Pin Design

**TUPELO, MS
LIONS CLUB
SUPPORTS MID-SOUTH LIONS
AND RECOGNIZES
*LION HENRY LAMB***



AMBASSADOR OF GOOD WILL



MEMBER MISSISSIPPI LIONS

HALL OF FAME



MEMBER MID-SOUTH LIONS

L. B. BAKER HALL OF HONOR

**CURRENT MID-SOUTH LIONS SIGHT & HEARING SERVICE
OFFICERS, BOARD OF DIRECTORS,
NOMINATING COMMITTEE AND TRUSTEES**

OFFICERS:

President	David Caldwell (TN)
1st Vice President	Walter Hamer (MO)
2 nd Vice President	Bill Heywood (MS)
3 rd Vice President	Art Ritter (AR)
4 th Vice President	Scott Shelhamer (TN)
Secretary	John Collier (2016)
Treasurer	James Griffin (AR) (2017)
1 PP	Bill Norris (MS)

CURRENT DIRECTORS: (terms expire in 2018)

AR- Pete Beck
MS- Ken Maddox
MO- Lisa Alexander
TN- Jennifer Skinner
At Large- Adren Duncan
At Large- Gena Shelhamer
At Large- Ken Ketcham
At Large – Claudia Griffin

CURRENT DIRECTORS (terms expire 2017)

AR – Leanna Rich
MS – James Wilkerson
MO – Peter Frantzen
TN – Marty Greenberg
At Large – Larry Ketcham
At Large – Fred Kuhns
At Large – Maneka Johnson

NOMINATING COMMITTEE

Chair – Matt Webber (Immediate Past President serves as chair per by-laws)
AR – Bruce Davis
MS – Barron Caulfield
MO – Noma Paulin
TN – Ron Roberson

TRUSTEES: (TERMS EXPIRE)

MS – Greg Crapo (2019)
AR – Angela Decker (2016)
TN - Ron Foster (2017)
MO- Virginia (Jennie) Mosher (2018)

Financial Report – Critical Time

Updated figures

Patient Report

Demand the most ever
News on waiting lists
Report on Cataract-A-Thon

Fundraising Report

Clubs' contributions more critical
than in recent memory
FREEDOM FROM BLINDNESS
Golf Tournament Coming Up
Grants Report
Champions & Boosters
Auction TONIGHT

Recent Travels

Travelling as much as possible,
dates still available
Many club visits in June
Vacation in July

Encouraging Words



ITINERARY

Please do as I do and check the website frequently to figure out where I am today. I have to check there to see where I am all the time, so why shouldn't you?

Besides you may find out something else that would interest you.

www.midsouthlions.org

As always, my schedule is subject to get busier

2017 Mid-South Lions Golf Tournament FRIDAY, SEPT. 15



- * Ware Properties
- * HEI Surgery Center
- * Cherokee Valley

* WE NEED AS MANY
SPONSORS AS POSSIBLE

* PLAYERS FROM ANYWHERE
AND AT ANY SKILL LEVEL NEEDED

* LET'S MAKE THIS ONE THE BEST
EVER!

* MID-SOUTH LIONS (EVERYONE)
PROJECT



NEW MOUNTAINS TO CLIMB

100 



Lion
Ron Foster
presents a
Dalstrom
Award



Lion
John
McDowell
Presents a
Proclamation

Germantown Lions Club President Elect Scott Duesterhaus
and Rebekah Bruce, the recipient of the 2016
"Richard F. Benson" Citizen of the Year Award



**A History of Award Winning Service
Has Prepared Us For
"GIVE THE GIFTS XXV"
Saturday, June 3, 2017
AT THE HAMILTON EYE INSTITUTE
Germantown Lions Club**

The East Columbus Lions Club

Congratulates One Of Our Very Own



PCC BILL HEYWOOD

Current 2nd Vice President
Incoming 1st Vice President

He follows in the footsteps of
PDG Fred Gilliland
PID Howard Jenkins
PDG Darla Turan
Lion El Turan
Lion Linda Jenkins

In Actively Supporting
Mid-South Lions Sight and Hearing Service

**75th Anniversary Celebration
Quarterly Meeting
And Hall of Honor Induction
At the Hilton Memphis
September 15-16**



**L B BAKER
HALL OF HONOR**

***Stay tuned
For the
Announcement
Of our next
Hall of Honor
Inductees***



939 Ridgelake Blvd
For Reservations Call 901-684-6664

The Bartlett Lions Club Remembers and Honors the Life of Lion Thurman “TL” Carpenter 1925 – 2017



- He served Lionism from 1968 until his passing in 2017. He was a member of the original Bartlett Lions Club, Lakeland Lions Club and the current Bartlett Lions Club. He was instrumental in the chartering of the Lakeland Lions Club and the re-chartering of the Bartlett Lions Club.
- He served the City of Bartlett as City Alderman, Town Marshall, Volunteer Fireman, and Parks and Recreations Project Manager.
- He served America by being a soldier in the US Army during WWII. He fought in the Italian theater where he received a Bronze Star Medal. He lost most of his hearing fighting for our country.
- Of all his Lions Awards and Honors, he would tell you that the one that meant the most to him was when the members of the Bartlett Lions Club officially named him “King of the Pride” in 2014.



Jonesboro University Heights
Arkansas Lions Club



Salutes our President

LION ERIC GRANT



On a successful year of service

To our community



And to our Mid-South Lions
Past President Mark Poe



And to our Mid-South Lions CEO
Lion Brad Baker



CLUB ADS PLACEMENT AND NOTES:

CABOT, AR	PAGE 13
ROLLA, MO	PAGE 18
BILOXI, MS	PAGE 21
TUPELO, MS	PAGE 26
GERMANTOWN, TN	PAGE 30
EAST COLUMBUS, MS	PAGE 31
BARTLETT, TN	PAGE 33
UNIVERSITY HEIGHTS, AR	PAGE 34

*SPECIAL THANKS TO THESE GREAT LIONS CLUBS FOR THEIR
CONTINUED SUPPORT OF MID-SOUTH LIONS!*



**Branson &
Dixie Stampede
Nov 17-18**



**Hot Springs &
Oaklawn
March 2-3, 2018**

Important Dates to Remember:

Friday, September 15, 2017
MID-SOUTH LIONS GOLF TOURNAMENT
Cherokee Valley Golf Course
Olive Branch, MS



Saturday, September 16, 2017
75th Anniversary Celebration
And Hall of Honor Induction
Lion Dr. Chris Fleming
Featuring IP Bob and Lion Dianne Corlew
Memphis Hilton
939 Ridge Lake Blvd Memphis, TN 38120
For Reservations call: 901-684-6664



November 17 & 18, 2017
Second Quarterly Meeting
Branson Grand Plaza Hotel, Branson, MO
245 N. Wildwood, Dr
For Reservations call: 800-850-6646

March 2-3, 2018
Third Quarterly Meeting
Clarion on the Lake, Hot Springs, AR
4813 Central Ave
For Reservations call: 501-525-1391

April 13-14, 2018
Lion Leaders Weekend
HEI Memphis
(HQ- Holiday Inn Express Medical Center)
901-543-5466



June 1-2, 2018
Fourth Quarterly Meeting
HEI Memphis
(HQ- Comfort Inn Downtown)
For Reservations call: 901-526-0584

Information will be forthcoming as details are worked out.

We need YOU to help us direct the business of Mid-South. Please make plans to attend!

Don't forget to us (we make money as you search)
Check www.midsouthlions.org frequently for updates